



For Immediate Release
Smith
June 14, 2023

**RealTrends + Tom Ferry Announce 2023 America's Best Real Estate Professionals List
18th Annual Real Estate Ranking
Homes of Expansion Network was Named to RealTrends + Tom Ferry America's The
Thousand Top Real Estate Professionals.**

(Colorado Springs, CO - June 14, 2023) Eric Estrada, Team Owner/President/REALTOR®, and the Homes of Expansion Network with Keller Williams were named one of America's most productive sales teams as a part of RealTrends + Tom Ferry America's Best, a state-by-state ranking report produced by RealTrends and Tom Ferry International. They earned recognition as part of the top 1.5% of Real Estate professionals in the nation, and ranked number 19 in the state of Colorado.

RealTrends America's Best Real Estate Professionals ranked over 23,500 residential real estate professionals solely based on their excellence in real estate sales during calendar year 2022. All production numbers are independently verified by a third party to ensure accuracy and report integrity. This group of highly successful real estate sales agents represents the top 1.5 percent of all real estate practitioners in the United States.

"Congratulations to Eric Estrada and The Homes of Expansion Network once again who made America's Best for the 3rd year in a row," says Tom Ferry, owner and founder of Tom Ferry International. "There are multiple ways to become successful in real estate. Yet, despite the differences, the real estate professionals on this list have one thing in common—they are simply the best. Congratulations to all recipients of this prestigious recognition."

To qualify for inclusion, an individual agent must have closed at least 40 transaction sides or \$16 million in sales volume in 2022. For real estate agent teams, the minimum is 60 transaction sides or \$24 million in closed sales volume.

"Those individual agents and teams who make up the 2023 America's Best represent only about 1.5% of all Realtors® in the country yet account for over 10% of the closed transactions, and more than 16% of all the sales volume closed last year," says Steve Murray, Special Advisor to HW Media LLC. "To say that Homes of Expansion Network is an exceptional sales team is an understatement. To attain this level of sales is extraordinary."

Information on those receiving this recognition can be found online at <https://www.realtrends.com/Americas-Best/>.

METHODOLOGY

RealTrends + Tom Ferry America's Best Real Estate Professionals honors America's finest real estate agents and their companies and is compiled and analyzed by RealTrends.

The rankings are compiled based on surveys from virtually every nationally branded network, many state and local associations of Realtors®, MLSs, all applicants from past years' rankings, and the 900 largest brokerage firms in the United States. Verification from an independent source is required for all submissions. In addition, RealTrends senior staff reviews every submission for completeness and accuracy.

About The RealTrends + Tom Ferry The Thousand

The RealTrends + Tom Ferry America's Best Real Estate Professionals ranking report is sponsored jointly by RealTrends and Tom Ferry International. RealTrends America's Best honors America's elite real estate agents and their companies and is compiled and analyzed by RealTrends. RealTrends is a leading source of analysis and information for the residential real estate brokerage industry. Tom Ferry International is a nationwide real estate business and life coaching and training company.